Name	Company	Title	City	State	Zip	Phone	Guest	Region	Voi Rank	Nat'i Rank
William Potvin	Aubum Merchandise Distributors	President	Whitinsville	MA	01588	508-234-9000		1100	90	
Steven Rosenthal	Bonanza Too LCC	President	Bronx	NY	10459	718-617-0211		1200	84	
Michael Auld	Certified Oil Company	Vice President	Columbus	ОН	43212	614-421-7500		1800		
Robert M. Sincavich	Charles M. Sledd Company	Vice President-Sales/Marketing	Wheeling	WV	26003	304-243-1820		1700		
John MacOonald	Christy's Markets, Inc.	Senior Vice President	Brockton	MA	02401	508-586-0474		1100		
Patrick McKeown	Christy's Markets, Inc.	Director of Marketing	Brockton	MA	02401	508-586-0474		1100		
Sleve Slotter	Christy's Markets, Inc.	Controller	Brockton	MA	02401	508-586-0474		1100		
Alex Fiato	Consolidated Product Services	Vice President-Purchasing	Irwin	PA	15642	800-245-1695		1700		
Herb Lefkowitz	Consolidated Simon Distributors	President	Union	ИJ	07083	908-687-5800		1200	1	
Mark Lefkowitz	Consolidated Simon Distributors	Vice President	Union	NJ.	07083	908-687-5800		1200	302	
Paul Levis	Country Fair	Vice President	Erie	PA	16510	814-898-1111		1700		60
Tom Sollys	CPS, Inc.	Vice President - Retail Services	Troy	Mi	48083	810-680-1940		6700		
Ned Moore	D. Deodati Wholesale	President/Owner	Philadelphia	PA	19136	215-483-6342		1300		
John Derigo	Derigo Sales, Inc.	President/Owner	Suffalo	NY	14215	716-634-7578		1600		
Brent Shay	Eby-Brown Company	Vice President	Indianapolis	IN	46241	317-248-6930		1800		
Gary Buroker	Emro Marketing Company	Vice President - Marketing	Enon	ОН	45323	513-864-3000		1800		
Riad N. Yammine	Ernro Marketing Company	President & CEO	Enon	ОН	45323	513-864-3000		1800		
Ed Stephens	Englefield Oil Company	Vice President - Operations	Newark	ОН	43055	614-928-0415		1800		
James Latterner	Flaming Foods-Altoona Division	Division President	Atoona	PA	16603	814-944-9374		1700		
Gus Flichia	Flichia Wholesale	Owner/CEO	Columbus	OН	43219	614-471-9900		1800		
Mike D'Ortenzio	Garber Brothers, Inc.	Director of Sales	Stoughton	MA	02072	617-341-0800		1100		
John Poulakis	Garber Brothers, Inc.	Vice President-Sales	Stoughton	MA	02072	617-341-0800		1100		
Thomas Genuardi, Jr.	Genuardi Family Markets	Vice President	Norristown	PA	19401	610-277-6000		1300		
Jeffrey Michelson	Glikin Brothers, Inc.	President	Newark	NJ	07105	201-344-0500		1200	)	

07-Nov-96

Sales Area: ALL

Page 1 of 2

Yame	Сопрапу	Title	City	State	Zip	Phone	Guest Regio	Vol Rank	Nat'l Rank
Steve Norman	Goldsmit-Black	General Manager	Parkersburg	WV	26101	304-295-3341	1700	129	
oe Gatta	J. Gatta & Sons	President/Owner	Philadelphia	PA	19147	215-462-6323	1300		
Prew Hatteburg	Joseph H. Stomel & Sons	Division Manager	Mansfield	МА	02048	508-261-9200	1100	22	
Rich Holmes	Joseph H. Stomel & Sons	Dir. Key Accounts Riep.	Mansfield	MA	02048	508-261-9200	1300		22
arry Honeycutt	Jr. Food Stores, Inc.	Vice President-Operations	Bowling Green	KY	42104	502-781-3378	1800		
Bregg T. Wellinghoff	Kellson-Dayton Company	Owner/CEO	Dayton	ОН	45401	513-236-1070	1800		
haries Leffler	L. J. Zucca, Inc.	Sales Manager	Vineland	NJ	08360	609-692-7425			
loward Quoss	McLane Northeast	President	Baktwinsville	NY	13027	315-638-7500	1600		
Chuck Clayton	Merit Oil Company	Director	Haverford	PA	19041	610-527-7900	1300		39
lennis Ryley	Mid-Valley Oil Company, Inc.	President	Newburgh	NY	12250	914-561-4019	1600		
il Ray	Modern Distributing Company, Inc.	President	Somerset	KY	42501	606-679-1178	1800	98	
uis Morales	Mutual Oil	Director-Retail Operations	Brockton	MA	02402	508-583-5777	1100		
ohn MacDougail	Nice-N-Easy Grocery Shoppes, Inc.	President/CEO	Canastota	NY	13032	315-697-2287	1600		
aul Auger	Pine State Tobacco & Candy Co.	Vice President - Operations	Augusta	ME	04330	207-622-3741	1100	100	
any Ammons	Riverside Bi-Lo Foods	President	Dubois	PA	15801	814-375-2806	1700	69	
evin Fox	Sugar Creek Stores, Inc.	President	Rochester	NY	14619	716-436-2691	1600		
aul Wells	Sugar Creek Stores, Inc.	Sales Manager	Rochester	NY	14169	716-436-2691	1600		
ick Sloan	Sun Company, Inc.	Director of Marketing	Philadelphia	PA	19103	215-977-3000	1300		18
harlie Fitzgibbons	Tedeschi Food Shops, Inc.	Vice President	Rockland	MA	02370	617-878-8210	1100		
avid Han	Triple C Wholesale	President	Baltimore	MD	21218	410-889-5788	1300	213	
aul Rankin	United Refining Co. of Pa	Assistant Vice President-Marketin	Warren	PA	16365	814-726-4829	1600		
arry Paolelia	United Wholesale	Sales Manager	Philadelphia	PA	19136	215-335-1020	1300	263	
m Vaughn	Walker Oil	Vice President	Nottingham	PA	19362	610-932-8524	1300		
tve Preble	Xtra Mart Convenience Stores	President	N. Grosvenordale	CT	06255	860-974-1400	1100		

07-Nov-96

Sales Area: ALL

Page 2 of 2

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	Invitation Tracking for:		Cust Mtg - NESA (G)		6/14/98							•.		
	Date	Invite	Accepte	d Name	Title	Company	City	State	Phone	Guest	Stores	Vol Rank	Nat'1	Region
	01/07	Yes	Y	John Guamleri	Vice President - Warehous	Albert Guarnieri & Co.	Warren	ОН	330-394-5636		500	174		1700
	01/07	Yes	Y	Jim Ulery	Financial VP	Amster-Kirtz Co.	Canton	ОН						1700
	01/07	Yes	Y	Robert Bartoli	General Manager	Anchor Cigar & Candy Co.	Youngstown	ОН	330-744-4443		1	72		1700
	01/07	Yes	Y	Edward F. Krimmer	General Manager - Best To	Anchor Cigar & Candy Co.	Mentor	ОН	216-951-1944		0	72		1700
1	01/07	Yes	Y	Steven Rosenthal	President	Bonanza Too LCC	Bronx	NY	718-617-0211		0	42		1200
	01/07	Yes	Y	Michael Auld	Vice President - Marketin	Certified Oil Company	Columbus	ОН	614-421-7500		138			1800
	01/07	Yes	Y	Randy Emanuelson	VP of Operations & Financ	Charles M. Sledd Company	Wheeling	wv	304-243-1820		0	71		1700
	01/07	Yes	Y	Sal Pullia	Director of Merchandising	Christy's Markets, Inc.	Brockton	МА	508-586-0474		150		115	1100
	01/22	Yes	Y	Bill Kaiser	Co-Owner	Cigarette Depot	Oundalk .	MD	410-284-7388					1300
*	01/07	Yes	Y	Herb Lefkowitz	President	Consolidated Simon Distributors	Union	NJ	908-687-5800		0	299		1200
1	01/07	Yes	Y	Mark Lefkowitz	Vice President	Consolidated Sknon Distributors	Union	NJ	908-687-5800		0	299		1200
	01/07	Yes	Y	Paul Levis	Vice President	Country Fair	Erie	PA	814-898-1111		70		148	1700
	01/07	Yes	Y	At McKay	Vice President Marketing	Cumberland Farms, Inc.	Canton	MA	617-828-4900		950	49	25	1100
	01/07	Yes	Y	John Derigo	President/Owner	Derigo Sales, Inc.	Buffalo	NY	716-834-7578		0	392		1600
		2	S L D	21842										

Source: https://www.industrydocuments.ucsf.edu/docs/hscp0000

+	01/07	Yes	Y	Tony Siciliano	President	Empire Candy & Tobacco	Pearl River	NY	914-735-2282	0			1200
	01/07	Yes	Y	Riad N. Yammine	President & CEO	Emro Marketing Company	Enon	он	937-864-3000	1700		4	1800
	01/07	Yes	Y	Ed Stephens	Vice President - Operatio	Englefield Oil Company	Newark	он	614-928-0415	95		141	1800
	01/07	Yes	Y	Keith Black	Director of Merchandising	Fleming Foods-Altoona Division	Altoona	PA	814-944-9374	0	6	129	1700
	01/07	Yes	Y	Gus Flichia	Owner/CEO	Flichia Wholesale	Columbus	он	614-471-9900	0	289		1800
	01/07	Yes	Y	Harry Fogelstrom	Asst. Vice President	Foodbag Convenience Stores	Kensington	СТ	860-828-4136	52			1100
	01/07	Yes	Y	Joet Teague	Director of Operations	Fuel Mart	Woosler	ОН	800-777-8588	73			1700
	01/07	Yes	Y	John Poulakis	Vice President-Sales	Garber Brothers, Inc.	Stoughton	MA	617-341-0800	0	52		1100
	01/07	Yes	Y	Mike D'Ortenzio	Director of Sales	Garber Brothers, Inc.	Stoughton	MA	617-341-0800	0	52		1100
	01/07	Yes	Y	Warren Alberts	President	George Melhado & Company	Sharon	MA	617-784-5550	0	190		1100
	01/07	Yes	Y	Jack Bernheimer	President	Goldsmit Black	Vienna	wv					1700
d	04-Mar-	98				Region: 1000						Page	of of

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	Date	invite	Accepte	d Name	Title	Company	City	State	Phone	Guest	Stores	Vol Rank	Nati	Region
	01/07	Yes	Y	Marwan Fakhouri	Category Manager	Hannaford Bros.	Scarborough	ME	207-883-2911		147			1100
*	01/07	Yes	Y	Barry Feldman	Vice President	Harold Levinson & Associates	Hicksville	NY	516-822-0068		100	33		1200
	01/07	Yes	Y	Joe Gatta	President/Owner	J. Gatta & Sons	Philadelphia	PA	215-462-6323		0			1300
	01/07	Yes	Y	Tom Basehore	Vice President-Sales & Ma	Joseph H. Stomel & Sons	West Berlin	ИJ	609-768-9772		0	35		1300
	01/07	Yes	Y	Larry Honeycutt	Vice President-Operations	Jr. Food Stores, Inc.	Bowling Green	KY	502-781-3378		51			1800
	01/07	Yes	Y	Gregg T. Wellinghoff	Owner/CEO	Keilson-Dayton Company	Dayton	ОН	937-236-1070		0	221		1800
	01/07	Yes	Y	Arthur Marsh	Vice President - Merchand	Marsh Supermarkets, Inc.	Indianapolis	IN	317-594-2452		89	20	99	1800
	01/07	Yes	Y	Dave Marsh	Vice President/General Mg	Marsh Supermarkets, Inc.	Indianapolis	IN	317-594-2641		89	20	99	1800
	01/07	Yes	Y	Howard Quoss	President - Northeast	McLane	Baldwinsville	NY	315-638-7500		0	1		1600
	01/07	Yes	Y	Lou McQuaid	Owner/President	McQuaids	Girard	ОН	330-545-0202		17			1700
	01/07	Yes	Y	Jerry Goff	VP Operations	Minit Mart Foods, Inc.	Bowling Green	KY	502-781-3378		89			1800
	01/22	Yes	Y	Mickey Ray	Secretary/Treasurer	Modern Distributing Company, Inc.	Somerset	KY	606-679-1178					1800
	01/07	Yes	Y	Luis Morales	Director of Operations	Mutual Oil	Brockton	МА	508-583-5777		25			1100
	01/07	Yes	Y	John Palmer	Sales Manager	New Britain Tobacco	Berlin	СТ	860-828-5484		0			1100
			ÞSL	P 29815										

6/14/98

Cust Mtg - NESA (G)

Invitation Tracking for:

	01/07	Yes	Y	John MacDougall	President/CEO	Nice-N-Easy Grocery Shoppes, Inc.	Canastota	NY	315-697-2287	95			1600
	01/07	Yes	Y	Paul Auger	President	Pine State Tobacco & Candy Co.	Augusta	ME	207-622-3741	52	90		1100
	01/07	Yes	Y	Charlie Fitzgibbons	Vice President	Tedeschi Food Shops, Inc.	Rockland	MA	617-878-8210	134		149	1100
	01/07	Yes	Y	Bob Tedeschi	Vice President	Tedeschi Food Shops, Inc.	Rockland	MA	617-878-8210	134		149	1100
	01/07	Yes	Y	Kyle Williams	Director-Merchandising	Thornton Oil Corporation	Louisville	KY	502-425-8022	97		83	1800
	01/07	Yes	Y	David R. Cook	President	Turkey Hill Minit Markets, A Dill	Lancaster	PA	717-299-8908	222		93	1300
	01/07	Yes	Y	Larry Paoletta	Sales Manager	United Wholesale	Philadelphia	PA	215-335-1020	0			1300
	01/07	Yes	Y	Frank Feeney	Vice President-Purchasing	Xtra Mart Convenience Stores	N. Grosvenord	СТ	860-974-1400	190			1100
X	01/07	Yes	P	Rick Lawior	Director of C-Store Marke	Amerada Hess Corporation	Woodbridge	NJ	732-750-6000	0		41	1200
; }	01/07	Yes	P	Charlie Iszard	Manager of Merchandising	Amerada Hess Corporation	Woodbridge	ŊJ	908-750-6144	0		41	1200
1	01/07	Yes	P	Rich Frank	Product Director - Grocer	Dairy Mart Convenience Stores, In	Cuyahoga Fall	ОН	330-922-7233	900	•	33	1700
	04-Mai	-98				Region: 1000						Page	e 2 of

1	Invitation Tracking for:				Cust Mtg - NESA (G)			8							•
`	Date	invite /	Accepted	d Name	Title	Company	City		State	Phone	Guest	Stores	Vol Rank	Nati	Region
	01/07	Yes	P	Steven J. Kidd	Cigarette Category Manage	Emro Marketing Company	Enon		ОН	937-864-3000		1700		4	1800
	01/07	Yes	Р	Mike Manzo	Credit Associate	F.A. Davis & Sons, Inc.	Baltimo	re	MD	410-360-0010					1300
X	01/07	Yes	P	Jeffrey Michelson	President	Glikin Brothers, Inc.	Newark		NJ	201-344-0500		0			1200
-	01/07	Yes	₽	Jim King	Buyer/Merchandising Manag	Johnson Oll Company/Bigfoot Food	Columb	u <b>ร</b>	IN			0		102	1800
	01/07	Yes	P	Shauri Bartlett	General Manager	Jolley Associates	St. Alba	ńs	<b>V</b> T	802-529-0116		19			1600
	01/28	Yes	P	J. Louis Frank	President .	Marathon Ashland Petroleum LLC	Findlay		ОН	281-443-2905		1700			1800
	01/07	Yes	P	Bob Mohrhusen	President - Cumberland	McLane	Nichola	syille	ΚY	800-457-2561					1800
X	01/07	Yes	P	Dennis Ryley	President	Mid-Valley Oil Company, Inc.	Newbui	gh .	NY	914-561-4019		93			1600
	01/07	Yes	P	Frank Borer	President/CEO	Petr-All Petroleum Corp. dba Expr	DeWitt		NY ·	315-446-0125		40			1600
	01/07	Yes	P	David Han	President	Triple C Wholesale	Baltimo	re	MD	410-889-5788		0	134		1300
	01/07	Yes	Þ	Don Romines	Vice President Merchandis	Uni-Marts, Inc.	State C	ollege	PA						1700
	01/07	Yes	P	Paut Rankin	Assistant Vice President-	United Refining Co. of Pa	Warren		PA	814-726-4829		313		136	1600
	01/07	Yes	Р	Gary Catey	Marketing Manager	Village Pantry	Indiana	polls	#N	317-594-2100		186		85	1800
1	01/16	Yes	N	Borden Walker	Sr. Vice President C-Stor	Amerada Hess Corporation	Woodbi	egbi	NJ	908-750-6000		O		41	1200
•		95 L	₽ Z'	9815											

02/23	Yes	N	Jim Garland	Controller	Anchor Cigar & Candy Co.	Youngstown	ОН	216-744-4443	0	72		1700
01/07	Yes	N	tain C. Conn	Sr. Vice President - Mark	BP Oil Company	Cleveland	ОН	216-586-4398				1700
01/07	Yes	N	Rick Bomboy	Co-Owner	Cigarette Depot	Dundalk	MD	410-284-7388				1300
01/07	Yes	N	Ned Moore	President/Owner	D. Deodati Wholesale	Conshohocken	PA	610-834-9300	0			1300
01/07	Yes	N	Joe Faccenda	Sr. Vice President-Merch	Giant Eagle Markets	Pittsburgh	PA	412-963-6200	131	61	38	1700
01/07	Yes	N	Ronald Wallcki	President/COO	Marsh Supermarkets, Inc.dba Villa	Indianapolis	IN	317-594-2100	186	20	99	1800
01/07	Yes	N	Chuck Clayton	Director	Merit Oil Company	Haverford	PA	610-527-7900	172		80	1300
01/07	Yes	N	Mark Russell	Senior Buyer	MGI	Parma	ОН	216-265-7400	42		100	1700
01/07	Yes	N	Jerry Ray	Vice President	Modern Distributing Company, Inc.	Somerset	KY	606-679-1178		62		1800
01/07	Yes	N	Sit Newcomb	President	Newcomb Oil	Bardstown	KY	502-348-3961	41			1800
01/07	Yes	N	Frank Orloski, Jr.	Vice President of Marketi	Orloski Quick Mart	Wilkes Barre	PA	717-829-0888	34			1600
04-Mai	-98				Region: 1000						Page	e 3 of

Invit	ation	Tra	cking for:	Cust Mtg	6/14/98								
Date	invite	Accepte	d Name	Title	Company	City	State	Phone	Guest	Stores	Vol Rank	Nati	Region
01/07	Yes	N	Dave Hazelet	Director-Marketing	Sheetz, Inc.	Altoona	PA	814-941-5208		0		27	1700
01/07	Yes	N	Mary McCombs	Product Line Manager	Sheetz, Inc.	Altoona	PA	814-946-3611				27	1700
01/07	Yes	N	Clifford Brazie	Director-Merchandising	United Refining Co. of PA	Warren	PA	814-726-4828		313		136	1600
01/07	Yes	N	Bob Dawson	Product Planning Manager	Wawa, Inc.	Wawa	PA	610-358-8843		550	30	14	1300
01/07	Yes	N	Jack DePeters		Wegman's Food Markets, Inc.	Rochester	NY	716-464-4769		50			1600
04-Ma	r-98				Region: 1000							Paį	ge 4 of